



<http://dallaslocksmiths.org>

The  
Professional Association  
of Master Locksmiths  
and Security Specialists

April - May 2009  
Volume 7, Number 4,5

ALOA Affiliate  
[www.aloa.org](http://www.aloa.org)



## NEXT MEETING

**Monday Evening - June 9th, 2009**

Business Meeting at..... **7:00PM** Program at..... **7:30PM**

Hans Johnsen Company

**Educational Suite**

**8901 Chancellor Row**

**Dallas, TX 75247**

NOTE: New Entrance - Use The WILL CALL Door

### May's Program Details

*Lloyd Raforth's presentation of Schlages' new "LiNK" product and program was spectacular. No one fell asleep - you couldn't because Locksmiths today have a product that goes far beyond the scope of locks and keys.*

*(see New Products on Page 7)*

### June's Program Details

*By demand from members wanted to learn more and those who heard and missed the recent program and presented by our Associate Member, R2 Hinge, Keri Sprick will return to review and present additional information about completing a security installation job.*

## 2009 OFFICERS

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## PRESIDENTS MESSAGE

**Mark Caudill**

Hi Y'all,

We have lot of things to talk about like new classes that are coming up, so be here at Han's. We have the Keyless Ride class on May 16th at Han's so if you would like to be here for this let John Arnold know. We still need some one to step up and help by filling in the two Board posts that are empty. We do need the help and I am sorry if I sound like a broken record. When you are one of our supply houses be sure to thank them for all of their help and support. When you place an order tell them thank you. So like I said last month we all need to work together and by doing this we can be the best Association. in the country if not the world. I look to seeing each and every one of you at the meeting including the one's that have been playing hooky.

We are almost half we through this year. I know that times are tough for all of us, but if we all stick together we all will make it. Pass on the word that we will take in new members that are not company owners. Tell every Tech that you see if they have a wallet card and we vote them in they will become members. The more members that we have the stronger we are and more we can help each other get through these tuff times. I was placing a order today and seen that there was a plaque on the wall from the GHLA thanking them for being Associate Members. In seeing this I asked Laurie to put some together to send and thank our Associate Members. I do not know why we had never thought of this before and is long over due. I think of all of our members as my and our friends. I hope that we all feel this way because without them or you all we could not be where we are today. Remember what it was like when we started out without help we would not be here today working in this trade. So lets all work hard at being good friends and make this Association the best one to be a part of. This meeting we will be at HJC at the regular time. We have a lot of good classes coming up. This month we Keri with R2 Hinge coming up from Houston to tell us more about their hinges. We will also be giving a little bit of info on how to use our computers to work for us and find web sites that we can use. Be sure and be

**Thank You**  
**Your Friend**  
**Mark Caudill CRL**  
**Pres; ALNT**

## LETTER FROM YOUR EDITOR

**Laurence Simon, RL - ALNT Editor**

**alnt-editor@simon-says.net**

The construction has been completed, the dust settled. We now are back to ALNT's home in Hans Johnsen's new educational suite. Best part is the electronic and projection equipment that is at our disposal to help present classes and seminars. A special "thank you" goes to Howard Johnsen and his staff for what they have made available to ALNT and others who will present major educational classes for the members of our trade.

Recently I have heard comments from several associate members that they will not attend the meetings because they are held in their "competitors" building. I have even heard from several locksmiths that they too will not come because they are not accounts or on the "out's" with the Hans Johnsen Company.

**This facility has nothing to do with business nor competition! Associate Members are welcome and encouraged to add and share their knowledge expertise with all ALNT Members!**

There is no stipulation dictated by Hans Johnsen Company who can and cannot come to our meetings. The use of this facility is for the education and raising the standards of our trade! Unless any individual is excluded by the Board of Directors, ALNT members, prospective members or associate members and their guests are welcome. In addition, at the discretion of the Board of Directors, members of any other recognized association and guests actively engaged in the Lock and Security field are also welcome to attend our meetings.

ALNT is an association of Professional Locksmiths. Competition stops when our members enter the doors. Associations can reach out and achieve more results from problems that cannot be done individually. One of the foremost and prime duties is education. Monthly meetings report on the business of the Association and present programming that members can gain knowledge and learn from. From a social aspect, we all get to know each other and surprisingly finding that all of us share many of the same things in life.

Don't hesitate to come to the meetings. Only stipulation is that you check your six shooters at the door when come in. Pick them up on the way out and then reflect how much you learned during the meeting. You probably will wonder why you carried them to the meeting.

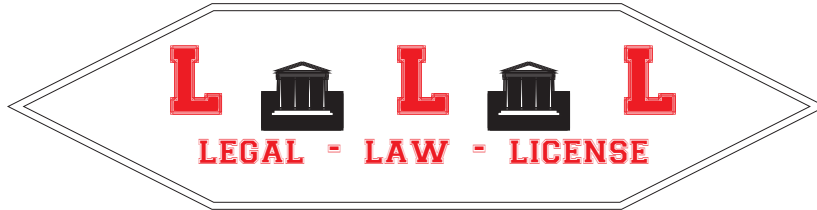
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## GOOD WILL and WELFARE

Bill Bybee's wife Diane who has been courageously fighting cancer passed away in April. Our condolences to Bill who is one of ALNT's founding members who always goes out of his way to help our members no matter what! Our prayers are with Diane and Bill.

Our condolences are also extended to Eagle Douglas, our Sergeant at Arms for the loss of his father. Eagle is another ALNT active member who gives of himself to help many Native Americans in the United States.

Share your happy or sad announcements with your fellow members. Let us know of your birthdays, weddings and births. It's just another important part of your Association.



## ALNT MEMBERS GOING TO AUSTIN

Please contact your State Representative and State Senator and let them know that you will be in town on the and would like to drop by for a brief visit. (If the legislator is unavailable, meeting with a staff member is great.) At the meeting, let them know that you are from their district and are always available to answer any questions concerning locksmiths and invite them to join us at our reception that evening.

CEU hours requirements are going to increase. The current expectation is from 8-hrs to 16-hr in the two years renewal. Be prepared.

The Texas Comptroller has begun checking locksmith companies for compliance with Sale Tax & Use law. Do not freak if an investigator from this office comes in to check your records. If you have any concerns call your local association President or ALNT-President, Mark Caudill or TLA-President, John Arnold.



### STATE OF TEXAS

**Texas**  
Department of Public Safety

Information for the News Media  
Public Information Office  
(512) 424-2080

<http://www.txdps.state.tx>

#### PRIVATE SECURITY BUREAU INVESTIGATIVE OFFICES

For Criminal History and Licensing inquiries,  
please contact  
Private Security Bureau Headquarters  
(512) 424-7710

List of field offices.

[http://www.txdps.state.tx.us/psb/docs/psb fld\\_invest\\_ofcs.pdf](http://www.txdps.state.tx.us/psb/docs/psb fld_invest_ofcs.pdf)

#### "PHONY LOCKSMITH'S"

If you or your customers encounter a phony locksmith, please file a complaint through your state's Attorney General office. The AG's are aware of this problem, but require consumer complaints in order to pursue the matter.

ALOA has set up a webpage to file those complaints at: <http://www.aloa.org/AGMap/AG.htm>

### JULY ISSUE

**WE HOPE TO GIVE A FULL  
REPORT ON THE RECENT  
TEXAS STATE MEETINGS.**



**Please Take a Few  
Moments & Visit:**

<http://www.texaslocksmiths.org>

**TLA is Texas Locksmiths  
ONLY Representation  
in the State Capitol!**

The Time Has Come to JOIN or RE-JOIN  
State of Texas Locksmith Association!  
APPLICATION ON WEB SITE

[membership@texaslocksmiths.org](mailto:membership@texaslocksmiths.org)

Nick Heath, Membership Chairman  
P.O. Box 15242  
Austin, TX 78761-5242  
713-824-7093 FAX: 713-429-1637

# TEXAS ASSOCIATIONS EDUCATION

## CONTINUING EDUCATION

Don't forget that you are required to have a total of eight hours of continuing education credits for your renewal of license. One hour must be an approved ethics class. Several organizations are offering classes. Check with You' local associations, TLA, and national associations for class information.



ALNT  
DALLAS, TX

### *No local ALNT classes planned for June*

#### **Dallas Educational Symposium & Product Showcase Sponsored by Clark Security Products**



Hyatt Regency North Dallas  
701 East Campbell Road  
Richardson, TX 75081  
June 11th – 13th, 2009

For Educational Information  
Contact:  
Mark Caudill, President  
keyman214@sbcglobal.net  
972-890-5554

### *No local area classes planned for June and July*



#### **53rd ANNUAL CONVENTION LAS VEGAS, NEVADA AUGUST 12th - 16th, 2009 Trade Show 13th - 15th**

<http://www.aloa.org/convention/index.html>

For Educational Information  
Contact:  
Kerry Eppler [kerry@aloe.org](mailto:kerry@aloe.org)  
or Bob Stafford [bob@aloe.org](mailto:bob@aloe.org)



TLA

## **TO BE ANNOUNCED BY SPECIAL BULLETIN**



GHLA  
HOUSTON, TX

**TUESDAY, JUNE 23rd, 2009  
MARKS I-QWIK CERTIFICATION  
3 HR. CEU CREDITS  
5:30PM-8:30PM - \$25.00 STUDENT**

FOR INFORMATION CONTACT:  
JUDY (979) 297 - 2413 or  
[anchorlock@comcast.net](mailto:anchorlock@comcast.net)



LASA  
SAN ANTONIO, TX

**THURSDAY, July 9th**  
Baron Electronic Safe Lock (Shawn Robbins)  
**SATURDAY, July 11th, 2009**  
Safe Servicing (Shawn Robbins, Mike Clark)

FOR INFORMATION CONTACT:  
Wanda (210) 923 - 4381 or  
[wandajrobbins@sbcglobal.net](mailto:wandajrobbins@sbcglobal.net)

## AUTOMOTIVE UPDATES

**2010 Kia Soul:** has a new non-transponder key blank. It looks exactly like the HY15 key blank, and that blank fits in, but it is not wide enough (height). The HY15 is .323 wide, while the new Soul blank is .341. The Soul blank will not fit into locks using the HY15 blank. If someone tries to duplicate a Soul key onto an HY15, the cuts will be .018 too high. That is, if they hold the blank by the sides. If they hold the blank by the grooves, the HY15 will not be high enough to support a "1" cut.

**GM & Ford:** 2010 Chev Camaro & Equinox, plus Buick LaCrosse will be using sidewinder keys with more models to come. The blade is a separate piece from the flip-open remote with a small roll pin holding it in place, so Jet could make the blade only (similar to Honda service keys). The blade shape and code series is identical to the 2009 Saturn Astra.

Ford transit connect is a new work truck similar to a small Chev AstroVan. It uses a Tibbe key (with transponder). The blade shape and depth/spacing is identical to the 1989 Merkur. This one is less important, because in 2011 there will be a running change to the Ford 8-cut.

**Special Thank You to Gale Johnson, Locksmith Ledger for this Information**

## ASSA & SARGENT I.C. HELP

Go to ALNT's Web Site and download the following Excel spreadsheets:

ASSA CALC.xls - - - - SARGENT-CALC.xls

These Excel spreadsheets make life easy when loading ASSA I/C and Sargent I/C.....

Just input your Key Bittings and it will calculate the pins for you. You will not believe how easy it is especially when your Brain is "Overloaded" with many other frustrating things.

*Special thankyou to Paul Cheatham, HLF in Houston for these files.*

## R U a LOCKSMITH?

Memories and I have a lot of them.... After school every afternoon I took the streetcar to Dad's shop. A customer brought in an old trunk like box. I claimed checked and went to work - looking into the key hole. My grandfather at that point came over to me, pulling me away from the object by my ear\* and said - "you watch me." He found several standard bit key blanks and with a 1/4 inch coal chisel, proceeded to make these by sight and impression. (I still have his hammer - not the chisel). This was Locksmithing at it's highest form.



*Except for the  
Bow, the Bit  
Looked Like This*

*\* Always pulled me by the ear to make sure  
I would listen and learn!*



*Other French Keys*

## **NEW PRODUCTS & DISTRIBUTOR UPDATES**

# **SCHLAGE LiNK**

Within 30 minutes Locksmiths can install and set up a system for their customers that goes beyond the similar product that can be purchased in the “big box” stores but not nearly as complete as what the Professional Locksmith can offer their customers.

With Schlages' LiNK your front door is always in reach, because it's more than a lockset. It's a brilliant new way to enhance your home's security, and your family's peace of mind. Schlage LiNK allows you to remotely monitor your doors and grant entry to your home. From any computer or cell phone with an internet connection, you can unlock your door, see who's come home and who hasn't, and even receive text message updates from the system.

You don't always need to unlock your door from miles away. That's when Schlage LiNK's easy-to-use keypad comes in handy. It's much more convenient than fumbling through your purse or pocket for a key. Simply enter your four-digit code, and open the door. And, if you ever need to change your code, it's simple.

Anti-pick shield helps to prevent tampering Patented latch bolt design provides maximum kick-in resistance Full AES 128 bit encryption at the microchip level

Uses Z-Wave Technology Automatic battery level notification Non-wearing Keypad, lighted for night time use



### Wireless Bridge

The Bridge is at the heart of the Schlage LiNK system and what makes it so smart. It securely connects two things, in this case your Schlage LiNK lockset or dead bolt to the internet. The result is two-way communication between you and your doors

It works like this:

Through your internet-enabled computer or cell phone, the Bridge receives a signal from Schlage LiNK secure servers. The Bridge sends an encrypted Z-wave wireless signal to the lockset. The door unlocks.



Z-Wave is a next-generation wireless ecosystem that lets all your home electronics talk to you and each other via remote control. It uses reliable, low-power radio waves and can be added to almost any device in your home.

Schlage LiNK requires a monthly subscription fee to enable the remote access to your computer or cell phone over the internet. Only remote features are dependent on subscription

## WANT ADS

**MEMBERS - IT'S FREE**

**PLACE YOUR WANT AD**

Merchandise, Tools and Equipment  
**FOR SALE or WANTED.**

Please contact Laurie Simon, **EDITOR**  
<mailto:alnt-editor@simon-says.net>  
Phone: 972 234 8009  
FAX: 972 234 0339

Sorry, **NO "HELP WANTED"** ads accepted.

## NEW NEWS

**ASSOCIATE MEMBERS  
IT'S FREE**

**PLACE YOUR NEWS WORTHY  
ANNOUNCEMENT**

Space is available for product  
announcements and updates.

Please contact Laurie Simon, **EDITOR**  
<mailto:alnt-editor@simon-says.net>  
Phone: 972 234 8009  
FAX: 972 234 0339



*the first and only hinge that allows  
adjustment of all clearances...after  
the door is secured to the frame!*

## EMPLOYMENT POSITIONS WANTED

It is the policy of the North Texas Locksmiths Association not to accept "HELP WANTED" advertisements. Your association will not participate in any action that would take employees from one member to another. But, this policy does not exempt TLA to assist members looking for jobs especially during this recent business turndown.

If any current paid member is looking for a new position because of the current situation, please send full particulars to:

e-mail: [alnt-editor@simon-says.net](mailto:alnt-editor@simon-says.net)  
snail-mail: 1314 Huntington Drive  
Richardson, TX 75080-2809.

### Hans Johnsen Company



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# ASSOCIATE MEMBERS

## CLARK SECURITY

Baron Hallford  
10390 Shady Trail # 104  
Dallas, TX 75220  
800-483-5625  
972-670-6324  
<http://www.clarksecurity.com>

## Ingersoll Rand Security Technologies

Lloyd Raforth  
5200 Tennyson Pkway #300  
Plano, TX 75024  
972-378-1191  
[www.securitytechnologies.ingersollrand.com/](http://www.securitytechnologies.ingersollrand.com/)  
[lloyd\\_raforth@irco.com](mailto:lloyd_raforth@irco.com)

## FAIRWAY SUPPLY

Robert Carter  
2631 Lombardy Lane  
Dallas, TX 75220  
214-350-0021  
<http://www.fairwaysupply.com>

## IDN-ACME WHOLESALE

Scott Reed  
14020 N Welch Rd  
Dallas, TX 75244  
800-372-2263  
<http://www.idnacme.com>

## H&L SIMON COMPANY

Laurence (Laurie) Simon, RL  
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<http://www.simon-says.net>

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Toll Free 888-879-1500  
FAX 214-879-1530  
<http://www.hjc.com>

## MULTI-LOCK

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972-408-5969  
[mailto:omri\\_k@mul-t-lockusa.com](mailto:omri_k@mul-t-lockusa.com)

## HERBERT L FLAKE

Bruce Martin  
5005 Gulf Freeway  
Houston, TX 77023  
800-231-4105  
<http://www.hlflake.com>  
[martin2815@yahoo.com](mailto:martin2815@yahoo.com)

## R2 Hinge

Kerry Sprick  
8560 Katy Frwy # 166  
Houston, TX 77024  
(713) 647-8000  
[www.r2hinge.com](http://www.r2hinge.com)  
[kbsprick@r2hinge.com](mailto:kbsprick@r2hinge.com)

## SECURITY HDW MKTG CO

Tony Whitley Sr.  
6700 Main # 132  
Colony, TX 75056  
972-672-1863  
<http://www.shmc.biz>

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[www.southwestarch.com](http://www.southwestarch.com)

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[shelton.06@hotmail.com](mailto:shelton.06@hotmail.com)  
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[www.Texaslocksmiths.org](http://www.Texaslocksmiths.org)  
[membership@texaslocksmiths.org](mailto:membership@texaslocksmiths.org)



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[www.houstonlocksmiths.org](http://www.houstonlocksmiths.org)  
[anchorlock@comcast.net](mailto:anchorlock@comcast.net)

**LASA**  
**(San Antonio)**

[www.sanantoniolocksmiths.org](http://www.sanantoniolocksmiths.org)  
[wandajrobbins@sbcglobal.net](mailto:wandajrobbins@sbcglobal.net)



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**(West Texas)**

[hasslefreeclock@sbcglobal.net](mailto:hasslefreeclock@sbcglobal.net)

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